



Pax8 Copilot Business + Zensai Promotion

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Promotion Requirements:

Eligibility

- Partners will be required to purchase M365 Copilot Business, M365 Copilot for Non-profit, or M365 Copilot Business + Business Premium Bundle to unlock the Zensai offer
- Purchases must be a net new customer subscription of 10+ seats
- Month to Month Copilot Business licenses are not eligible

Qualifying purchases must be made in the Pax8 Marketplace and remain after the 7-day NCE cancellation window

- Partners will be required to opt into the Promotion through a Pax8 Form to receive eligibility
- Opt-in Form: <https://pages.pax8.com/Pax8-Copilot-Zensai.html>
- **Partners then purchases Zensai for licenses for the same customer in Pax8 Marketplace within 30 days of initial Microsoft purchase**

Partners who purchase qualifying amount (10+ Copilot Business licenses), will receive equal amount of Zensai licenses – Credit memo applied on invoice

Promotion Process Flow & Timeline

Marketplace:

- Partners go to Pax8 Marketplace to place a net new customer subscription of 10+ Copilot for Business, M365 Copilot for Non-profit, or Copilot for Business + Business Premium Bundle. These cannot be Month to Month

Enrollment:

- Partners enroll in the promotion before or after net new subscription purchase of Copilot Business, M365 Copilot for Non-Profit, or Copilot Business
 - Enrollment here – <https://pages.pax8.com/Pax8-Copilot-Zensai.html>

Zensai Purchase:

- Partners go to Pax8 Marketplace and purchase Zensai
 - Purchase must be made within 30 days of initial Microsoft Copilot Business purchase and be enrolled in Zenai promotion

****Promo live until March 31st or until funds run out****

Pax8 Copilot Business + Zensai Promotion Terms and Conditions

These Microsoft Promotion Terms & Conditions contain the terms and conditions under which Partner may participate in the Copilot Business + Zensai Promotion. The Promotion is governed by the Partner Terms and in the event of a conflict between these terms and the Partner Terms as concerns this Promotion, these terms shall control.

1. Participation. Open to all Pax8 Partners in good financial standing. Partner must opt into to the Promotion by completing the Enrollment Form found here <https://pages.pax8.com/Pax8-Copilot-Zensai.html> to participate in the Promotion.

2. Promotion Term. The term of the Promotion begins on December 17, 2025, and ends on either March 31, 2026 or when funds are no longer available, whichever occurs first (Promotion Term). Pax8 will notify participating Partners via email when/if funds are no longer available.

3. Zensai Earning Credits. Partner will receive credit for Zensai annual licenses from the date of its enrollment in the Promotion and purchase of Zensai. The credit only applies to Zensai sales during the Promotion Term.



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4. Qualified Partners. To qualify for the Promotion, the Partner must meet all the following requirements: a. Partner is Microsoft transacting in the Pax8 Marketplace; b. Partner is in good standing with Pax8; c. Partner completes enrollment; d. Partner makes purchases of eligible Microsoft products.

5. Promotion Restrictions. Any credits shall be applied only if Partner is current on all amounts owed to Pax8.

6. Promotion Costs. Except as specifically provided herein, each party will bear its own costs and expenses in connection with the performance of its obligations under this Promotion. Costs and expenses include, without limitation, the cost of internal resources or personnel that are used by a party to perform its obligations.

7. Termination. Pax8 may immediately terminate this Agreement at its convenience by notifying Partner.



