

Reduce the Cost and Risk of Moving to Azure

In partnership with Microsoft, Pax8 Professional Services is offering discounted migrations for Azure infrastructure services. Through this program, customers moving into net-new Azure may qualify for funding towards Professional Services costs for projects completed by Pax8.

Program Details

This program¹ is available to partners located in the US and Canada under the following conditions:

- Your project must include the migration of data or workloads into Azure IaaS services.
 - At this time, greenfield Azure deployments with no data or workload migration do not qualify.
- All Azure services and subscriptions must be purchased via Pax8.
- Scopes of work must be signed prior to **06/30/2026**².
- Funding limitations
 - Your project costs can be funded up to six times³ the amount of the customer's anticipated monthly Azure spend. Your Infrastructure Solutions Consultant will help you estimate this.
 - The funding amount for your project will be deducted from your overall project cost.
- Customer eligibility⁴
 - Open to all private sector customers in the US and Canada. Excludes customers that do not meet Pax8 Professional Services' regulatory limitations. Federal contractors of any type and law enforcement agencies are not eligible.

Get Started

To get started, reach out to your Pax8 account team, who will guide you through estimating your customer's Azure expenses, validating your customer's eligibility, and getting you connected with the Professional Services Team.

¹ Program terms, limitations, and dates are subject to change until a scope of work has been signed. Project funding is not locked in until a scope of work has been fully executed. **If the scope of a signed project changes in such a way that renders it ineligible, we reserve the right to rescind any project funding, and you may become responsible for the full cost of the project.**

² This program runs in half-year increments and *may* be extended beyond 06/30/26, but we cannot make any guarantees. This program has limited total funding available and will end early if funds are exhausted prior to 06/30/26.

³ To meet billing limitations, the funded amount may be rounded based on our current billable rates. Funding amounts and project totals will be detailed in project proposals.

⁴ Customer is eligibility determined on a per opportunity basis. Pax8 is the sole assessor of customer eligibility. Partner, customer, and project scope information is shared with Microsoft for purposes of verifying eligibility for this program.