

pax8ProServices

Blackpoint Cyber Deployment Service

Add an essential, human-driven response layer to your security stack with the Blackpoint Cyber Managed Detection and Response Deployment Service offering. Speed up your Blackpoint adoption and significantly reduce the manual work required for a successful product adoption.

This Service Offering Includes the Following Components:

- Initial configuration of Blackpoint Partner Account:
 - Contact Groups
 - Internal Partner Users
- Configuration of customers within Blackpoint, including:
 - Cloud Response Integration with Microsoft 365/Entra ID
 - *Google integration is not supported by Pax8 Professional Services*
 - EDR Integration of supported platforms (SentinelOne, Defender for Business or Endpoint, Bitdefender, Sophos, Cylance, Webroot, Malwarebytes/ThreatDown, CrowdStrike)
 - Non-Emergent Contact Configuration
 - Allowed Countries Configuration for Cloud Response
 - Alerting Configuration
 - Configuration of Blackpoint SNAP Agent Deployment for Intune
- *All options will be collected by Pax8 Professional Services in a build sheet to be completed collaboratively with the Partner.*

Limitations and Requirements

- Blackpoint must be purchased via Pax8 to be eligible for this service.
- A minimum deployment cost of ten customers applies.
- Service includes one-time deployment of Blackpoint products. Product training is available through Pax8 Academy.
- Customization Limits: Blackpoint will be deployed based on the vendor's specified best practices.

Prerequisites

- Active Blackpoint Partner Shell with Pax8 (set this up with your Security Solutions Consultant)
- Committed to implementing Blackpoint and selected licensing
- A list of all customers to whom Blackpoint will be deployed, including:
 - Global Admin credentials for all customer Microsoft 365 tenants
 - Administrative Credentials to selected EDR providers
- Pre-defined contact lists for urgent and non-urgent alerts

Configuration Options

This service provides specified configuration related to EDR Integration, License Selection, Allowed Countries for Cloud Response, Contact Groups, Non-Emergent Contacts (per-customer), and Internal Partner Users. All other deployment options will be configured to the vendor's recommended best practice.



Available Add-ons

None

Get Started

To get started, order the Pax8 Professional Services Engagement SKU in the Pax8 Marketplace. Please contact your Pax8 account team with questions.

Eligibility

Open to active Pax8 partners in the U.S. and Canada. All relevant subscriptions must be purchased via Pax8. Subscriptions purchased elsewhere are not eligible for service. Customer must not fall within our regulatory limits. Customer must not be a federal contractor (or subcontractor) or any type of law enforcement agency/body subject to the CJIS security rule. Customer must not intend to conduct such business.

