



# Unlock Microsoft Investments with Azure Accelerate

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## What is Azure Accelerate?

Azure Accelerate is a benefit within the Microsoft AI Cloud Partner Program (MAICPP) that helps Pax8 partners reduce the financial barriers to Azure adoption. Eligible partners can nominate customers to receive funding for pre- and post-sales support, making it easier to deploy Azure solutions with expert guidance and a reduced cost.

## Why It Matters

Partners can significantly reduce overhead of Azure deployments by leveraging Azure Accelerate to offset the cost of eligible scenarios ranging from on-premises migrations to deploying advanced workloads like Microsoft Fabric.

## Eligibility and Benefits

This program is available to Microsoft Azure partners who have demonstrated their capabilities by earning an Azure specialization or designation.

The benefits of Azure Accelerate include:

- One unified offering within the MAICPP with support for clients across industries
- Fast approvals via automated workflows within Partner Center
- Exclusive incentives for partners with Azure designations and specializations
- Richer investments and consistent ROI across products and scenarios
- Increased sales velocity with go-to-market support to facilitate agility and scale

Note: Eligible scenarios must be performed by the claiming partner to receive Azure Accelerate funding. Third-party deployments are not covered.

Don't have a solutions designation? Pax8 can help. Talk to our experts to check eligibility, streamline deployment and learn how to earn MAICPP specializations and designations.

[Schedule a call](#)