

pax8Academy

ADVANCED PROJECT MANAGEMENT

Syllabus

Updated: January 2025

Training Overview

The *Advanced Project Management* training offers an in-depth exploration of essential leadership skills, mature planning techniques, and scheduling concepts for managing complex projects.

Through four comprehensive sessions, participants will gain expertise in communication, team dynamics, crisis management, and stakeholder engagement. You will also delve into financial forecasting, revenue management, and profitability metrics.

This course empowers project managers to effectively integrate innovative tools such as AI and third-party applications, ensuring successful project delivery and enhanced organizational performance.

This training is designed for:

- Partners who have completed the 8-hour Pax8 Academy *Project Management* course
- Experienced Project Managers seeking more advanced topics to enhance their skills

What You'll Get

- 4-hours of virtual, interactive content taught by an expert instructor with MSP project management expertise
- Downloadable videos* of the content you can watch on-demand at your convenience
- Downloadable slide decks, handouts, and resources

Learning Objectives

Partners attending this training will learn how to:

- Define scope, objectives, deliverables, and timelines explicitly in their SOW
- Establish a detailed project baseline by defining clear deliverables, timelines, and costs
- Effectively manage project budgets, use financial forecasting, and increase profitability
- Develop leadership skills to improve team dynamics and communication, as well as how to manage crises and involve stakeholders

* Videos will either be recordings from your session or previously recorded material in which partner faces and voices have been removed. It is recommended to attend courses live to receive the full benefits of interactive Q&A with the instructor and class.

Training Topics

Session 1: Leadership and Additional Considerations

- Communication
- Team dynamics
- Managing multiple projects
- Crisis management
- Stakeholder management
- Pax8 billing and projects, using AI, and third-party applications

Session 2: Mature Planning

- Growth Stages
- Scoping to Statement of Work
- Costing and pricing

Session 3: Scheduling Concepts

- The value of effective scheduling
- Baselining in depth
- Leading and crashing
- Resource forecasting

Session 4: Financial Management

- Contract structures
- Financial forecasting
- Revenue management
- Profitability metrics and scorecards
- Additional considerations: Pax8 billing and projects, using AI, and third-party applications

Instructor



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Senior Executive Coach

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Additional Resources

Books:

- *Crucial Conversations: Tools for Talking When Stakes Are High* by Patterson et al.
- *The Art of Communicating* by Thich Nhat Hanh.

Courses:

- PMI's Communication Management online training: <https://www.pmi.org/>
- Toastmasters International for improving public speaking and presentation skills: <https://www.toastmasters.org/>

Next Steps

Explore your next steps with Pax8 Academy:

- On-Demand Learning
 - [Strategic Time Management](#)
- Instructor-Led Course
 - [Managing Projects in ConnectWise](#)
 - [Managing Projects in Autotask](#)
- Peer Groups
 - [Consider joining a Peer Group for Project Managers](#)
- Business Coaching
 - [Transform your business with Operations, Sales, and Value Creation Coaching](#)

Register for this course through the Instructor-Led Course Subscription

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