



Who is **CORK[™]CYBER** ?

Cork Cyber is a Cyber Risk Intelligence and Resilience company built for MSPs. We unify security visibility across your cyber ecosystem through our Vantage platform, and connect it directly to financial backup through Cork Protect, giving you the clarity, proof, and confidence needed to protect both your business and your clients.

More questions?
Reach out at sales@corkinc.com

CORK™ : The Cyber Risk Intelligence Platform VANTAGE

What is Cork Vantage?

Vantage is Cork's unified cyber risk intelligence platform. It consolidates data from 100+ integrations into intelligent visibility that highlights vulnerabilities, misconfigurations, endpoint gaps, compliance events, and real-time protection status.

How does Vantage work?

Vantage connects to your existing stack (RMM, EDR, MFA, SaaS, BCDR, email security, etc.) and:

- Identifies vulnerabilities, blind spots, and misconfigurations
- Surfaces operational gaps through endpoint reconciliation
- Prioritizes issues based on risk impact
- Validates financial protection requirements
- Produces proof-backed reports you can share with clients

No agents, no additional deployment.

What are the benefits of Vantage for MSPs?

- Unified visibility across your entire ecosystem
- Endpoint reconciliation to uncover unused licenses, missing agents, or mismatched tools
- Proof of protection for QBRs, compliance reviews, and renewals
- Actionable alerts that focus on what matters most
- Stronger client trust backed by measurable metrics

What integrations does Vantage support?

Vantage supports 100+ trusted integrations across RMM, EDR, BCDR, MFA, SAT, SaaS backup, email security, and more. You can view all supported integrations on our homepage at corkinc.com

There are no preferred vendor requirements, simply use the stack that already works for your business.

Does Vantage require an agent?

No. Vantage integrates through API connections, without needing to deploy any agents.

CORK™ : Financial Protection and Continuity PROTECT

What is Cork Protect?

Cork Protect is financial protection as a service, designed to be re-sold by the MSP to their SMB client. It gives MSPs and their SMB clients fast access to recovery funds for covered cyber incidents, ranging from \$25,000-\$500,000. It is validated by live risk telemetry from the Vantage platform enhancing financial continuity.

What does Cork Protect cover?

- Coverage is designed around real SMB threats and may include:
- Wire & ACH transfer loss reimbursement
- Business email compromise events
- Phishing/smishing-based fraud
- Ransomware payments and recovery support
- Incident response
- Data recovery, business interruption loss, and more

Coverage is validated through Vantage to ensure the right protections were active at the time of the incident.

CORK Protect Enhances Financial Continuity



Cork Protect Cyber Warranties

Cyber Insurance

	Protect 25	Protect 50	Protect 100	Protect 500	Example
Annual Coverage	\$25,000	\$50,000	\$100,000	\$500,000	\$500,000+
Cyber Risk Insights Platform	✓	✓	✓	✓	✗
Qualifies for Discounted Cyber Insurance	✓	✓	✓	✓	✗
Instant fund access	✓	✓	✓	✓	✗
SMS / email gift card scams	✓	✓	✓	✓	✗
Wire transfer fraud payment	✓	✓	✓	✓	✗
Cyber Insurance deductible coverage	✓	✓	✓	✓	✗
Incident response	✓	✓	✓	✓	✓
Business interruption loss	✗	✗	✗	✓	✓
Data recovery	✗	✗	✗	✓	✓
Ransom payment	✗	✗	✗	✓	✓

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If my client already has cyber insurance, do they still need Cork Protect?

Yes. Cork Protect complements, not replaces, cyber insurance. Think of it as the “first layer” of financial resilience. Cork Protect offers:

1. Faster payouts (days, not months)
2. Coverage for high-frequency attacks often excluded by insurance
3. Proof-backed validation using real telemetry
4. Reduced denial risk due to continuous monitoring
5. Financial coverage for gaps below insurance deductibles

Do I need to be a licensed insurance broker to offer Cork’s financial protection?

No. MSPs do not need to be a licensed insurance broker to offer Cork Protect.

Cork Protect is delivered as financial protection as a service, designed to be embedded directly into your managed services offering. Cork handles underwriting, risk validation, and claims management, while you maintain control of the client relationship and delivery.

How long does coverage last?

Cork Protect agreements are 12-month terms with monthly billing to match MSP operations. Coverage can be renewed annually.

Who underwrites the financial protection?

Cork underwrites Cork Protect with our own capital, backed by rated reinsurance partners. This gives us flexibility to design coverage specifically for MSPs and SMB environments.

Is month-to-month protection available?

Not yet. A 12-month term is required, though MSPs pay monthly. We’re exploring future flexibility based on partner feedback.

Operational & Partner FAQs

How can Cork help MSPs with QBRs and reporting?

Vantage includes reporting and proof packages that:

- Highlight risk improvements
- Show closed gaps and resolved vulnerabilities
- Demonstrate stack utilization and ROI
- Provide proof that safeguards were active

These reports strengthen client trust and help MSPs communicate value clearly.

What is endpoint reconciliation?

Endpoint reconciliation compares all connected endpoints across your tool stack to identify mismatches, licensing waste, or missing protections. MSPs can use this to:

- Improve coverage
- Eliminate unused spend
- Ensure tools are deployed where needed
- Validate environments before activating protection

MSPs regularly uncover unused tools, overlapping licenses, or missing coverage. Cork partners have reported finding thousands of dollars in unused tech during onboarding.

Does Cork offer financial protection specifically for MSPs?

Yes. Cork offers the “Insight” MSP protection program with \$100,000 and \$500,000 in protection, built to help MSPs protect themselves with the same resilience they deliver to clients.

How does Cork help reduce claim denials?

Vantage continuously validates:

- MFA status
- EDR deployment
- Backup configurations
- Email security tools
- Endpoint coverage
- Live identity posture

This ensures environments meet protection requirements lowering denial risk and speeding payout.

Is Cork only for MSPs?

Cork is built exclusively for MSPs and their SMB clients. We do not sell direct to SMBs, only through the channel.

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