




Pax8 Licensing Guide

Know your Copilots

New products, features and functionalities are constantly being added. That's why Pax8 has the latest Microsoft Copilot innovations all in one place.

	 Copilot with data protection Free for M365+	 Copilot Pro Consumer	 Microsoft 365 Copilot Work
Foundational capabilities	✓	✓	✓
Web grounding	✓	✓	✓
Commercial data protection	✓	✓	✓
Copilot in Word, Outlook, Excel PowerPoint and OneNote		✓	✓
Copilot in Teams			✓
Microsoft 365 Graph (content and context)			✓
Microsoft 365 Enterprise security, compliance and privacy			✓

Copilot for web (previously Bing Chat)

Prerequisite: Free to all ENTRA ID (previously Azure Active Directory) users and accessible via the web at <https://copilot.microsoft.com/>

Key features:

- AI-powered chat for work with commercial data protection
- User and business data is protected and will not leak outside the organisation
- Responses based on web data providing verifiable answers, citations and visual components such as graphs, charts and images

Copilot for Microsoft 365

Prerequisite: Base licences necessary for the Copilot for Microsoft 365 add-on are Office 365 E3, E5; Microsoft 365 Business Standard, Business Premium, E3, E5

Key features:

- AI-powered productivity tool that integrates with your organisation's Microsoft 365 apps, services and graph data to provide customised insights and recommendations
- Natural language interaction with Copilot to assist with drafting documents and presentations, research, idea generation, data analysis, meeting synthesis and summarisation and more
- **Excel:** Leverage natural language processing to describe analysis goals, with Python code automatically generated and inserted for advanced analytics
- **PowerPoint:** Build and refine presentations with a narrative tool, while ensuring brand consistency using corporate design templates

- **Outlook:** Highlight key emails and priorities with AI-powered content and context analysis
- **Word:** Enhance documents with quick access to referenced emails, meetings, and relevant data.
- **OneDrive:** Compare file versions and summarise content for faster, more accurate searches
- **Copilot Pages:** Turn AI-generated responses into editable, shareable documents with collaborative prompting, full-screen mode and seamless sharing

New monthly billing option starts 1 December 2024:

Monthly billing will be available for annual subscriptions at a 5% premium over annual upfront payments.

Purchase via Pax8 Marketplace: Cost €333 per user (annual upfront), with prices in other regional currencies available in the Marketplace. Failure to maintain base SKU voids access.

Copilot Pro (for home users)

Prerequisites: Base licence for licences for Copilot Pro: M365 personal and family plans

Purchase directly from the Microsoft website:
Not available via a Cloud Solution Provider.

Key features:

- Access to latest AI models, including Open AI's GPT-4 Turbo
- Integration with Microsoft apps such as Word, Excel, PowerPoint, Outlook and OneNote. Available on PC, Mac and iPad.
- AI-powered capabilities: Generate documents, presentations, emails and image creation

Other Copilots and AI-powered solutions

Teams Premium

Prerequisites: An Office 365 or Microsoft 365 subscription with a Teams licence

Key features:

- AI-generated meeting intelligent recaps, chapters and tasks
- Live caption translation, personalised timeline markers and notes
- Enhanced customisation of Teams appointments, webinars and meeting templates

Purchase via the Pax8 Marketplace:

Cost €9 per user per month on an annual commitment, with prices in other regional currencies available in the Marketplace; Microsoft promotions in the region.

Copilot for Security

Key features:

- AI tool for security workflows
- Integrates with SentinelOne, Intune and Defender Threat Protection to help track and respond to cyberattacks
- Currently in private preview, so stay connected with Pax8 for upcoming details on the product

Copilot for Sales

Prerequisites: Base licences necessary for the Copilot for Sales add-on are Office 365 E3, E5; Microsoft 365 Business Standard, Business Premium, E3, E5; included in Dynamics 365 Sales Enterprise

Key features:

- Native to Dynamics 365, also supports third-party CRMs like Salesforce
- Personalise customer interactions with AI-assisted insights and recommendations
- Stay in the flow of work with integrated data between M365 apps and your CRM
- Includes Copilot for Microsoft 365 in one power-packed add-on

Purchase via the Pax8 Marketplace: Cost €46 per user per month, with prices in other regional currencies available in the Marketplace. Customers with Copilot for M365 can purchase Copilot for Sales for an additional €18 per user per month. Speak to a Pax8 representative for the most up-to-date pricing information.

Copilot for Service

Prerequisites: Base licences necessary for the Copilot for Service add-on are Office 365 E3, E5; Microsoft 365 Business Standard, Business Premium, E3, E5; included in Dynamics 365 Customer Service.

Key features:

- Tailored to help service agents improve efficiency
- Diagnose with AI assistance, troubleshoot issues and help draft customer responses
- Increase first-call resolution with AI-based routing that classifies issues and assigns them to the best-suited agent
- Includes Copilot for Microsoft 365 for integration with Teams and M365 apps

Purchase via the Pax8 Marketplace: Cost €46 per user per month, with prices in other regional currencies available in the Marketplace. Customers with Copilot for M365 can purchase Copilot for Service for an additional €18 per user per month. Dynamics 365 Customer Service includes Copilot for Service. Speak to a Pax8 representative for the most up-to-date pricing information.