# pax8Academy LEADING THE LEADERS

Syllabus

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#### **Course Overview**

Leading the Leaders in a 4-week, live instruction, virtual course, intended to support leaders who are, or will be building their middle management team. This course addresses how to transition into your more defined role focused culture and vision, while simultaneously developing your middle management leaders with synergy and collaboration.

You should enroll if you are:

- MSP CEO/Owners, COOs, Operations Managers, or anyone developing a second tier of authority
- · Leaders who are or will be building their middle management team

## What You'll Get

- 4 hours of virtual, interactive, instructorled content by an MSP-industry expert
- Downloadable videos\* of the content you can rewatch at your convenience.
- Downloadable slide decks, handouts, and additional resources.

#### Learning Objectives

By attending this course, you will learn:

- How to simultaneously embrace your new role, while developing the next level of leadership.
- Build accountability within your team through structure, collaboration, ownership, and team culture.
- Develop a common language which will allow for identifying trouble areas, while encouraging healthy conflict and dialogue necessary with a leadership team.
- New skills and perspectives you will need in your leadership role.

\*Videos will either be recordings from your session, or they may be previously recorded material in which partner faces and voices have been removed. It is recommended to attend courses live to reap the full benefits of Q&A with the instructor and class.

### **Schedule of Topics**

- Session 1: Understanding Your New Role
  - a. New Role and HABU Evaluation
  - b. Leadership Remorse and Common Friction Points
  - c. Gaining perspective and visibility from a different seat
  - d. Adjusting your Focus
- Session 2: Developing Your Leaders
  - a. The pros and cons of promoting from within
  - b. Evaluation tools for potential leaders
  - c. Providing practice for skills required to lead
- Session 3: Creating Energy Around Vision and Culture
  - a. Roadmap Visioning
  - b. Employee Hierarchy of Needs Consideration
  - c. Creating a Company Culture that Excels
  - d. Harnessing Operational Building Blocks to Support Stability
- Session 4: Developing a Team with Synergy
  - a. Unifying a team through accountability, alignment, and performance
  - b. Embracing conflict and perspective challenges
  - c. Facilitating Effective Meetings with Functional Team Dynamics

#### Instructor



Sara Ehrich Partner Education Specialist

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## **Additional Resources**

Continue learning with these recommendations:

- <u>1-Minute Manager</u> by Kenneth Blanchard, Ph.D and Spencer Johnson, MD
- <u>The 6 Types of Working Genius</u> by Patrick M. Lencioni
- <u>The Culture Code</u> by Daniel Coyle
- Traction by Gino Wickman

### **Next Steps**

Explore your next step with Pax8 Academy:

- On Demand
  - <u>The 5 Phases: How to Implement</u> Change in your Business
  - Leadership Skills: Managing Conflict
  - <u>Leadership Skills: Giving</u> <u>Feedback</u>
  - Instructor Led Course
    - <u>Operations for Efficiency and</u> <u>Profitability</u>
    - o Finance for Service Managers
- Peer Groups
  - Join a Peer Group. Apply here!
- Coaching

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 Sign up for Operations Coaching here!