Welcome to the next generation of security.

ebook



Pick Carefully:

A Cheat Sheet for Choosing Your HITRUST Preparer

OSTENDIO



HITRUST Cheat sheet

Pricing Structure

Do you offer an hourly rate, or a fixed-fee pricing structure?

With HITRUST preparers, you get what you pay for. You don't want to get hit with hidden costs, nor do you want to have to bring in another firm to properly scope your project after it has gone off-track.

Timing

What is your time-line for preparing my organization for HITRUST Certification?

All going well it will likely take between 10-18 months to achieve certification. Theoretically it can be achieved much quicker although you may encounter delays throughout the process, including the possibility of having to submit more than one time. Ensure your assessor is building in sufficient time, and that any delay does not cost you more.

Company Expertise

What is your core competency? Do you focus on security and compliance?

Cybersecurity is extremely important in healthcare. It's important to work with a vendor who has deep expertise in security and risk management, rather than a company whose secondary offering is security.

Technical Testing

Do you also offer other component services such as a Vulnerability Assessment?

There are several components to achieving HITRUST certifica tion. Having a vendor who can perform these services, or has a partner network who can complete these tests, can save a lot of time and money.



Other Certifications

Can you extend this work to other certifications such as SOC 2 and ISO 27001?

When a company offers other services such as SOC reports they can achieve time and cost savings when efforts are combined.



Customer Support

Do I have a dedicated account manager? What support is available to me?

Throughout the process, you are bound to have questions. It's important to know who is available to speak with you, and what type of access you have to them.



HITRUST MyCSF Subscription

Can you offer advice about the most cost efficient subscription option for my company?

It is recommended you can purchase a one-year professional subscription to MyCSF for $15,000, or $3,000 for a self assessment with 90-day access. Of course you will need access for longer than 90 days. Once access to MyCSF is lost, so is your data, which is why it's important to understand your long term financial commitment upfront. There is also a cost for submitting and scoring a report. Costs can reach approximately $100,000 depending on the size of your company and the features you require.



After HITRUST Certification

What happens after I receive my HITRUST Certification? Do you still support me?

Your HITRUST Certification is valid for 2 years. However, you also need to complete an interim review, typically after 12 months, when you need to present evidence again. You might also have to resubmit if your company undergoes any material changes such as a change of ownership or an acquisition.



About Ostendio

Choosing a HITRUST preparer can be hard, especially when there are so many different offerings. It's easier when you have an insider's perspective. We're very familiar with the HITRUST certification process, so we've put together a helpful list of questions to ask when evaluating a potential vendor.

Evaluating HITRUST Preparers can be a daunting experience. Let's schedule some time to assess this list together.

Ostendio's Ostendio™ helps companies to build, manage and demonstrate their information security framework. The Ostendio platform provides an enterprise view of an organization's cybersecurity program. Ostendio's unique bottom-up security approach provides a workflow solution which engages every employee and manages all aspects of security and compliance which allows organizations to easily report their security posture to internal and external stake-holders. With Ostendio, customers can ensure they are secure and compliant.

Ostendio is headquartered in Arlington, VA and has customers in North America, Europe, the Middle East and Australia. For more information about Ostendio's Ostendio, please visit www.ostendio.com.

Everyone Secure

Welcome to the next generation of security.

Ostendio is the only risk management platform that leverages the strength of your greatest asset. Your people. With deep customization, advanced intelligence, and flexible controls, you're always audit-ready, always secure, and always able to take on what's next.

Schedule a demo today.