



## Pro Services

# Efficiently Scale Your Dynamics Practice with Business Central Implementations

Scale your Microsoft Dynamics practice with a proven methodology and IP for digitizing Business Central marketing, selling, deployment and support.

Building a successful Business Central practice requires the right tools and resources to address growth challenges like capacity constraints, expertise gaps and client demands for efficient, affordable and tailored solutions. Pax8 Launchpad provides the tools and framework you need to eliminate obstacles and successfully scale your Business Central practice.

Pax8 Launchpad provides a scalable, efficient and cost-effective way to sell and deliver Microsoft Dynamics Business Central solutions, enhancing your ability to meet customers' ERP needs and drive business growth.

### Launchpad includes:

- 12-month rolling Launchpad Extension subscription
- Partner training and sales support (software functionality, best practices)
- Digital customer journey
- Scalable methodology for business growth
- Personalized expert mentorship
- Expedited implementation timeline

Learn to deliver successful Dynamics 365 Business Central client implementations with the Pax8 Professional Services Business Applications team and our proven, repeatable approach.

#### Sales and Project Management

- Connect with experts to identify client opportunities
- Marketing and Sales documentation guidance
- Attain project scope guidance
- Develop a standardized implementation plan

#### Implementation

- Purchase Launchpad Extension
- Implementation Process and Technical documentation guidance
- Tailored training on implementing with Launchpad methodology and App based on partner needs
- Option to have our SMEs assist with your first few implementations

#### Support

- Receive technical support for the Launchpad App and Partner URL creation process
- Access to support documentation knowledgebase for triaging client issues
- Option to include standard Halo PSA setup and guidance

Let our experts help you architect your project.

Get started