

Unlock Microsoft Investments with Azure Accelerate

What is Azure Accelerate?

Azure Accelerate is a benefit within the Microsoft AI Cloud Partner Program (MAICCP) that helps Pax8 partners reduce the financial barriers to Azure adoption. Eligible partners can nominate customers to receive funding for pre- and post-sales support, making it easier to deploy Azure solutions with expert guidance and at a lower cost.

Why it matters

Partners can significantly reduce the overhead of Azure deployments by using Azure Accelerate to offset the cost of eligible scenarios, from on-premises migrations to deploying advanced workloads like Microsoft Fabric.

Eligibility and benefits

This program is available to Microsoft Azure partners who have demonstrated their capabilities by earning an Azure specialization or designation.

The benefits of Azure Accelerate include:

- One unified offering within the MAICPP with support for clients across industries
- Quick approvals through automated workflows in Partner Centre
- Unique incentives for partners with Azure designations and specializations
- Richer investments and consistent ROI across products and scenarios
- Increased sales velocity with go-to-market support to enable agility and scale

Note: Eligible scenarios must be performed by the claiming partner to receive Azure Accelerate funding. Third-

No Solutions Partner designation? Pax8 can help you qualify and succeed. Our experts will verify your eligibility, simplify deployment and guide you on earning MAICPP specializations and designations.

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