

**pax8**Academy

# Instructor-Led Course Subscription

March 2024

[pax8.com](https://pax8.com)

# Subscription overview

The Instructor-Led Course Subscription is open to all Pax8 partners. Not a partner yet? [Get started today.](#)

With a company subscription, all your employees receive unlimited access to virtual Instructor-Led Courses. See available courses on the following page or by [visiting our website.](#)

Courses are available on a monthly or quarterly basis. Typically, 10 or more courses are offered each month, and new courses are regularly added. Please note that courses accommodate a maximum of 20-25 attendees. If a course is full, you will be scheduled for the next available course start date.

## Subscription benefits

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**Unlimited access** Build organizational knowledge with unlimited courses and participants.

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**Cost effective** Affordably train everyone at your company for a low monthly fee.

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**Flexible** Meet your organization's unique training needs on a month-to-month basis.

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**Exclusive content** Participate in additional workshops available only to subscribers.

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**Quality instruction** Learn from expert instructors in courses tailored to your business needs.

- Instructor-Led Courses have received a 95% CSAT score from our participants.

# How to subscribe

1. Click the appropriate link for your business to subscribe:

**Tier 1** Companies with 1-5 employees

**Tier 2** Companies with 6-25 employees

**Tier 3** Companies with 26 or more employees

2. Set the effective date for the first date of the month in which you would like to begin instruction. You will be able to enroll in courses prior to the subscription start date and attend courses once the subscription begins.
3. The main company contact for your subscription will receive an email with directions for course registration to share across your organization.
4. Employees may then register for their desired courses and attend as scheduled.
5. To cancel a subscription, please email [collabor8@pax8.com](mailto:collabor8@pax8.com). If anyone from the company is registered for a course at the time of cancelation, their registration may be canceled, or the course can be purchased separately.

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# Available Instructor-Led Courses



## Security

- Applying CIS Controls
- Developing Security Policy



## Operations and Service Delivery

- Service Management
- Advanced Service Management
- MSP Employee Onboarding
- Operations for Efficiency and Profitability
- Utilizing Service Templates

# Available Instructor-Led Courses



## Project Management

- Project Management
- Managing Projects in ConnectWise
- Managing Projects in Autotask



## Management and Leadership

- Building Your MSP
- Success Through Mission and Values
- Preparing for Your First Hire



## Legal and Finance

- Contracts and Agreements
- Getting Your Finances in Order
- Leveling Up Your Finances



## Sales and Marketing

- Jumpstart Your Owner-Led Sales
- Selling to Your Perfect Client
- Marketing and Branding Strategy for MSPs
- So, You Want to Hire a Salesperson?
- Results Selling Framework



## Technical

- Deploying M365 Business Premium
- Azure 101: Introduction to Azure
- Azure 102: Azure Best Practices for MSPs
- Azure 103: Supporting and Managing Azure Environments
- Power Apps and Automate



## Workshops

New workshops are offered every month on topics such as:

- LinkedIn 101
- Business Planning
- HR Best Practices
- Making the Most of Pax8
- Implementing Change

More courses are being added every month!