




# AMER Regional Pricing and Currency Chart

	 ALLIANCE MEMBER	 IGNITE PARTNER	 VELOCITY PARTNER	 TITAN PARTNER	 GALACTIC PARTNER
United States Dollar (USD)	0-499	500-2,499	2,500-9,999	10,000-99,999	100,000+
Canadian Dollar (CAD)	0-599	600- 2,999	3,000-13,499	13,500-134,999	135,000+
Marketplace of the future Access to the award-winning Pax8 Marketplace	25 USD	Free	Free	Free	Free
	30 CAD				
Vendor NFR licenses Dozens of free or low cost NFR options, with automated provisioning	✓	✓	✓	✓	✓
Academy Access to world class education	On-Demand	Full access	5% tiered pricing	10% tiered pricing	15% tiered pricing
Technical support Industry-leading team of experts to help you solve any technical issue big or small	✓	✓	Elevated	Elevated	Premium
Account management Pax8 rep assigned to you to help your business grow, reduce risk, and be efficient	Customer service	✓	✓	✓	Strategic account managment
Events Access to world-class events and curated experiences	✓	✓	✓	✓	Premium
Professional Services Add extra bandwidth and expertise to your team		✓	10% tiered pricing	20% tiered pricing	25% tiered pricing
Partner Network Help shape the future of Pax8		Partner Voice	Partner Voice	Partner Advisory Council	Partner Advisory Council
Payment flexibility Enjoy extended terms with Pax8 (subject to credit check and payment method)			30 Days	30 Days	45 Days

# EMEA Regional Pricing and Currency Chart

	<div> ALLIANCE MEMBER</div>	<div> IGNITE PARTNER</div>	<div> VELOCITY PARTNER</div>	<div> TITAN PARTNER</div>	<div> GALACTIC PARTNER</div>
Pound Sterling (GBP)	0-399	400-1,999	2,000-7,999	8,000- 79,999	80,000+
Euro (EUR)	0-449	450-2,249	2,250-8,999	9,000-89,999	90,000+
Swedish Krona (SEK)	0-4,999	5,000-24,999	25,000-99,999	100,000-1,024,999	1,025,000+
Danish Krone (DKK)	0-2,999	3,000-16,499	16,500-66,999	67,000-673,999	674,000+
Norwegian Krone (NOK)	0-4,999	5,000-25,999	26,000-104,999	105,000-1,064,999	1,065,000+
Swiss Franc (CHF)	0-399	400-1,999	2,000-7,999	8,000-79,999	80,000+
Marketplace of the future Access to the award-winning Pax8 Marketplace	25 GBP	Free	Free	Free	Free
	25 EUR*				
	255 SEK				
	165 DKK				
	265 NOK				
	25 CHF				
*Countries exceptions : Estonia, Latvia, Lithuania - 20 EUR					
Vendor NFR licenses Dozens of free or low cost NFR options, with automated provisioning	✓	✓	✓	✓	✓
Academy Access to world class education	On-Demand	Full access	5% tiered pricing	10% tiered pricing	15% tiered pricing
Technical support Industry-leading team of experts to help you solve any technical issue big or small	✓	✓	Elevated	Elevated	Premium
Account management Pax8 rep assigned to you to help your business grow, reduce risk, and be efficient	Customer service	✓	✓	✓	Strategic account managment
Events Access to world-class events and curated experiences	✓	✓	✓	✓	Premium
Professional Services Add extra bandwidth and expertise to your team		✓	10% tiered pricing	20% tiered pricing	25% tiered pricing
Partner Network Help shape the future of Pax8		Partner Voice	Partner Voice	Partner Advisory Council	Partner Advisory Council
Payment flexibility Enjoy extended terms with Pax8 (subject to credit check and payment method)			30 Days	30 Days	45 Days

# APAC Regional Pricing and Currency Chart

	<div> ALLIANCE MEMBER</div>	<div> IGNITE PARTNER</div>	<div> VELOCITY PARTNER</div>	<div> TITAN PARTNER</div>	<div> GALACTIC PARTNER</div>
Australian Dollar (AUD)	0-699	700-3,499	3,500-14,999	15,000-149,999	150,000+
New Zealand Dollar (NZD)	0-699	700-3,499	3,500-14,999	15,000-149,999	150,000+
Singapore US Dollar (USD)	0-499	500-2,499	2,500-9,999	10,000-99,999	100,000+
Phillipine Peso (PHP)	0- 24,999	25,000-129,999	130,000-499,999	500,000-4,999,999	5,000,000+
Thai Baht (THB)	0-14,999	15,000-79,999	80,000-299,999	300,000-2,999,999	3,000,000+
Indonesian Rupiah (IDR)	0-6,999,999	7,000,000-37,999,999	38,000,000-139,999,999	140,000,000-1,399,999,999	1,400,000,000+
Malaysian Ringgit (MYR)	0-1,999	2,000-9,999	10,000-37,999	38,000-379,999	380,000+
Singapore Dollar (SGD)	0-599	600-2,999	3,000-11,999	12,000-119,999	120,000+
Marketplace of the future Access to the award-winning Pax8 Marketplace	30 AUD	Free	Free	Free	Free
	30 NZD				
	20 USD				
	1,000 PHP				
	300,000 IDR				
	500 THB				
	80 MYR				
	20 SGD				
Vendor NFR licenses Dozens of free or low cost NFR options, with automated provisioning	✓	✓	✓	✓	✓
Academy Access to world class education	On-Demand	Full access	5% tiered pricing	10% tiered pricing	15% tiered pricing
Technical support Industry-leading team of experts to help you solve any technical issue big or small	✓	✓	Elevated	Elevated	Premium
Account management Pax8 rep assigned to you to help your business grow, reduce risk, and be efficient	Customer service	✓	✓	✓	Strategic account management
Events Access to world-class events and curated experiences	✓	✓	✓	✓	Premium
Professional Services Add extra bandwidth and expertise to your team		✓	10% tiered pricing	20% tiered pricing	25% tiered pricing
Partner Network Help shape the future of Pax8		Partner Voice	Partner Voice	Partner Advisory Council	Partner Advisory Council
Payment flexibility Enjoy extended terms with Pax8 (subject to credit check and payment method)			30 Days	30 Days	45 Days