usecure | Casestudy

usecure helps IT Visionaren train 100s of end users with little admin overhead



IT Visionaren
Patrik Karlsson | Founder

At a Glance

IT Visionaren efficiently managed cybersecurity risks using usecure's platform, significantly reducing administrative tasks. The integration with Microsoft 365 and Google Workspace, along with automation tools like AutoEnrol and AutoPhish, streamlined training and phishing simulations for numerous end users.

This approach not only improved employees' threat detection skills but also minimized IT Visionaren's administrative workload.

IT Visionaren delivered a low-maintenance human risk management solution, ensuring secure, flexible work environments for its clients.

- IT Visionaren utilised usecure's platform to deliver **comprehensive cybersecurity training**.
- Automation significantly reduced the admin burden, allowing **seamless integration**.
- Ensured a secure and flexible working environment for clients, with **low overhead**.

About IT Visionaren

IT Visionaren has over two decades of experience in the MSP business, helping companies power their operations with intelligent IT solutions and unlock their flexible working options.

- **Founded** – 2000
- **HQ** – Sweden
- **Employees** – 1-20
- **Clients** – SMBS around Sweden

The Challenge

IT Visionaren, guided by Patrik Karlsson, needed to effectively train numerous end users in cybersecurity without overburdening their small team with administration.

The rise of flexible working introduced significant cyber risks, demanding a scalable solution to educate users and strengthen their clients' cybersecurity posture efficiently.

WINTER 2026 Leader
WINTER 2026 Momentum Leader
WINTER 2026 Leader SMALL BUSINESS
WINTER 2026 Best Est. ROI
WINTER 2026 EMEA Regional Leader
MILESTONE Users Love Us

The Customer

IT-Visionaren helps power flexible working with smart IT

Founded by Patrik Karlsson in 2000, IT Visionaren has over two decades of experience in the MSP business, helping companies power their operations with intelligent IT solutions and unlock their flexible working options.

The Challenge

IT-Visionaren had to efficiently train end users across multiple clients with a small team

If there has been one defining trend in workplaces across the world over the last few years, it is flexible working. Gone are the days when all employees were expected to commute to an office block, work within set hours, and leave their workstations in the office. In 2024, a clear majority of employers offer at least one type of flexible working to their employees.

Patrik has witnessed this trend first-hand in the over 20 years he has worked in the IT industry. What companies now expect from an IT service provider is a partner who can provide solutions to and empower the remote working environment which almost all businesses are expected to support.

While flexible working is believed to increase employee satisfaction and reduce company overheads, it also comes with its own set of risks. Users working outside the office can easily become vulnerable to risks including allowing unauthorized access to their devices, failing to install security patches, and sending data over insecure networks.

Patrik knew that in order to counteract the risks his clients were facing from remote work, he had to ensure all end users were appropriately trained on the risks. But as the leader of a small MSP, how could he ensure that the hundreds of end users across his clients were properly trained without creating an overwhelming amount of admin and support work for him to manage? Patrik set out to find a comprehensive and easy-to-manage solution to his problem, which led him to usecure.

> We set out to find a comprehensive and easy-to-manage solution to the risks our clients were facing from remote work, which led us to usecure.



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95%

Number of breaches that involve human error.

usecure.io

20%

Number of organisations where remote working has contributed to a data breach.

DBXUK



The Solution

usecure provides admin-lite human risk management for MSPs

usecure's MSP-centered platform is designed to make comprehensive human risk management easy to run across multiple clients and large numbers of end users. Microsoft 365 and Google Workspace integrations mean that importing and synchronizing users happens automatically, no matter how often employees leave or are hired - and automation is integrated deeply throughout the rest of the platform as well.

Together with policy signature and dark web breach detection data, all phishing simulation and training numbers are brought together to formulate a single Human Risk Score for each client and user. This score allows any changes in risk to quickly be spotted and addressed.

Patrik decided that, as an MSP-focused solution with many automation features, usecure would be the best fit for his product stack.

The Results

IT-Visionaren helps clients effectively address human risk with minimal admin overhead

Since having their users enrolled onto the usecure platform, Patrik's clients have reported a clear increase in their users' ability to identify potential risks to data security. "The platform's user-friendliness," says Patrik, "means that employees can easily take in new information about cyber risks that might otherwise be perceived as rather difficult to understand."

But even as regular phishing simulations and security awareness courses have increased employee ability to understand and detect risks across the board, there has been little increase in administration or support work for Patrik. With the Microsoft 365 integration and automated features of the usecure platform, after the initial set up of new clients there is very little day-to-day management required.

uService

- usecure's dedicated MSP portal
- Makes managing multiple clients easy for MSPs
- Separates clients into secure tenants with one-click access for MSP admins

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How They Did It

IT-Visionaren automated user synchronization and training enrolments with usecure

Auto Enrol is usecure's tool for running security awareness training programs. It takes just a few clicks to set up for each client - and the courses cover all core cyber security topics in a custom programme taking into account each individual user's unique strengths and weaknesses. The courses themselves are based on highly-engaging video content, and are delivered directly to user email inboxes, making support tickets a non-issue.

Auto Phish is usecure's automated simulated phishing awareness solution. When enabled, Auto Phish sends out randomized phishing simulation emails based on real-life scams to end users. Users that become compromised can also be configured to automatically receive additional training, too.

By making use of Auto Enrol, Auto Phish, and usecure's Microsoft 365 integration tools, Patrik managed to address human risk over hundreds of clients with minimal admin overhead. And what's best, the usecure platform brings in data into easily customizable, regularly scheduled reports which keep him and his clients up-to-date.

AutoEnrol	AutoPhish	Microsoft 365 / Google Workspace sync	Report Hub
Automate your SAT enrolments	Automate your phishing simulations	Automate user migrations	Create customisable, scheduled reports for your admins & clients

Secure your clients with a hands-off HRM solution

For an MSP, the ability to scale your solutions across your client base often trumps any other requirements. With usecure, you can easily configure the platform to run with minimal day-to-day admin involvement, while resting assured that your end users are receiving the most up-to-date and engaging training content. What's best - with our flexibly monthly billing, you'll never pay for a seat you don't use.

Human Risk Management, built for MSPs

Grab a not-for-resale (NFR) license and test usecure internally, for free.

Scan the QR, or head over to
https://www.usecure.io/nfr

- Admin-lite automation
- Risk-tailored training
- Flexible monthly billing

