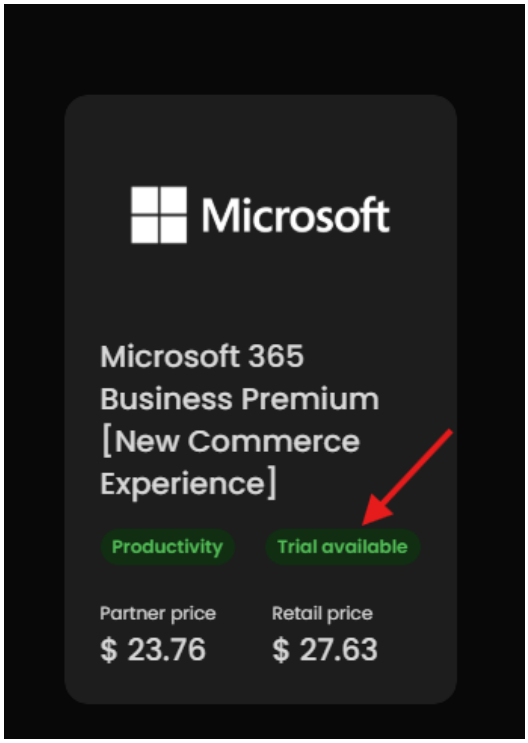
Pax8 Marketplace Trial Functionality

Microsoft

Trials in the Pax8 Marketplace

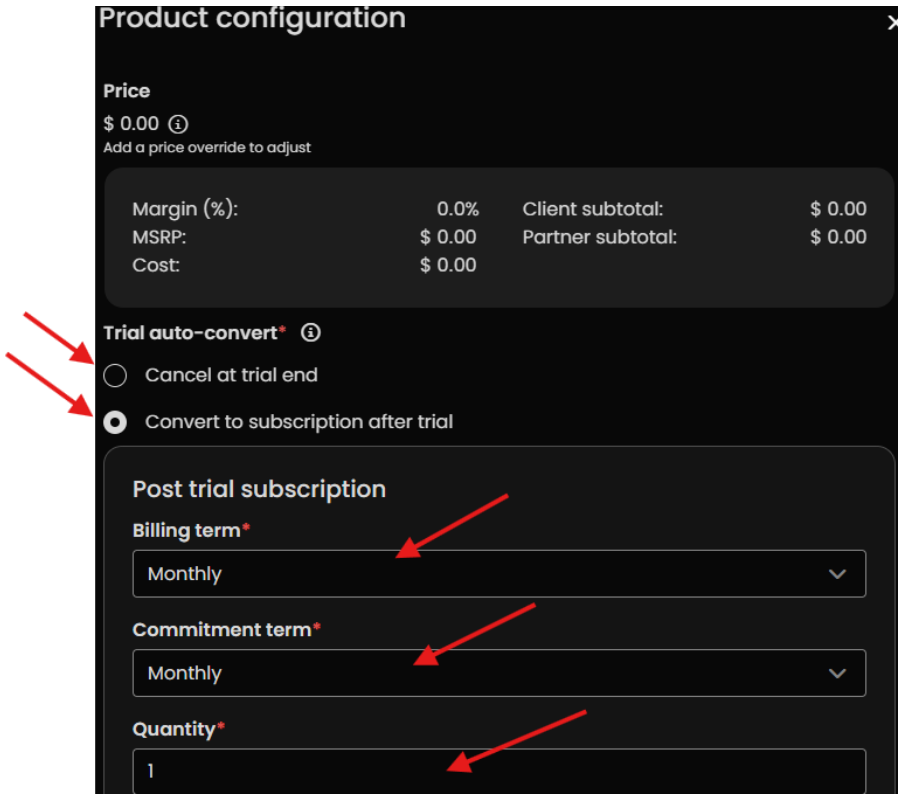
- Microsoft trials are available in the Pax8 Marketplace
  - Note, we can only offer trials that Microsoft publishes to Pax8 via the CSP Program on the monthly price file
- Microsoft Trials are for a 30-day period, and default to a quantity of 25 licenses
- If a product has an applicable trial, there will be a “trial available” tag on the product tile in the Pax8 Marketplace Catalog
  - Example:



- To provision a trial, partners will select the product accordingly in the Pax8 Marketplace Catalog, and under billing term during checkout, select the “trial” option

Trial Configuration

- Partners have 2 options when provisioning a trial:
  - Cancel at trial end
    - This means the trial will expire after the 30-day period, and there will be no conversion to a paid subscription
  - Convert to subscription after trial
    - This means that after the trial period, the trial will be converted to a **paid** subscription
    - Partners can select the billing term, commitment term, and quantity that the paid subscription will convert to after the trial period



- After configuration, partners can proceed to complete the order in the Pax8 Marketplace as normal