



AI Acceptable Use Policy

Syllabus

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Training Overview

AI is already in use across most organizations — often without governance, visibility or accountability. This four-part training equips participants with the knowledge to understand AI risk, design an enforceable AI Acceptable Use Policy, operationalize that policy through real-world controls, and package the work as a scalable client-facing security offering.

This training is designed for:

- MSP Owners
- vCISOs
- IT Decision Makers

Training Inclusions

- 4-hours of virtual, interactive content taught by an expert instructor with MSP security expertise
- Downloadable videos* of the content you can watch on-demand at your convenience
- Downloadable slide decks, handouts and resources

Learning Objectives

Partners attending this training will learn how to:

- Identify the business, compliance and governance risks introduced by unmanaged AI usage
- Design a structured, enforceable AI Acceptable Use Policy aligned to organizational risk tolerance
- Translate policy requirements into operational controls, monitoring and user accountability practices
- Package and position AI governance as a scalable, client-facing security offering
- Apply a repeatable framework for delivering AI policy work internally or to clients

* Videos will either be recordings from your session or previously recorded material in which partner faces and voices have been removed. It is recommended to attend trainings live to receive the full benefits of interactive Q&A with the instructor and class participants.

Training Topics

Session 1: Foundations

- The reality of AI in the workplace
- AI risk in action
- Business and governance impact
- AI governance maturity check

Session 2: Design and Development

- Design the Acceptable Use Framework
- Defining acceptable vs. prohibited
- Data handling and user accountability
- Writing enforceable policy statements

Session 3: Enforcement and Operations

- Turning policy into operational controls
- Monitoring and detecting AI usage risks
- AI governance in security operations
- Common enforcement pitfalls

Session 4: AI Policy as a security offering

- Market demand for AI governance
- Positioning AI Acceptable Use as a service
- Packaging and delivering the offering
- Client conversations and discovery

Meet the Instructor



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The Agentic Inflection Point

This report serves as a roadmap for MSPs navigating the agentic future, introducing a new framework for the transition to Managed Intelligence Provider (MIP).

Data and AI Guided Growth

Get started taking AI from insights to action with this complimentary educational resource. Learn how to lead the transformation, master change management and go to market with confidence.

The MIP Playbook

This report is a deeper dive into the playbook section of the MIP report, focusing on translating vision into execution, monetization strategies, and frameworks needed to transform from MSP to MIP.