



Managed Intelligence Services

Sell AI Transformation Today and Build the AI Practice Behind It.

Where SMB AI Demand Meets Productized Delivery

84% of SMBs say they'd trust an outside expert to help them with AI.¹ The opportunity is right in front of you, but AI is moving faster than most teams can hire and train for. With Managed Intelligence Services (MIS), Pax8 Professional Services delivers AI to your clients alongside you, so you can serve them today and build your AI practice through every engagement.

A Productized Path from MSP to MIP

Bridge to Capability

Your clients want AI transformation now, but you do not have to wait until your team is fully built out. Pax8 Professional Services accelerates delivery on select engagements while the MIP Program builds your team's capability to take the motion in-house.

Capacity On Demand

No more choosing between unfilled demand and an over-hired team. With either for-you or with-you delivery, you commit to transformation deals knowing the capacity is standing behind every engagement. *

Packaged Outcomes

Stop scoping from scratch. Four packaged, outcome-led services are ready to sell from the first conversation, so revenue scales with the business value you create — not the hours you log or the seats you resell.



Four Services. Day-One Sellable.

MIS is organized around three plays in the MIP Program: Discover, Build and Implement.

DISCOVER

Copilot Readiness Assessment

A focused evaluation of a client's Microsoft 365 tenant to assess readiness for adopting Copilot. It reviews data governance, application usage and data storage practices to identify risks, gaps and optimization opportunities. Deliverables include: readiness report, prioritized recommendations and a practical Copilot adoption roadmap.

Transformation Discovery Assessment Agent

An AI discovery service that drives high-quality transformation conversations at scale. Through structured digital assessments led by experts, it connects the client's business priorities to clear, actionable technology roadmaps. Deliverables include: an assessment and a report with next steps curated with AI augmented processes.

BUILD

Workflow Automation and Agent Builds

Bespoke design and delivery of intelligent workflows and AI-powered agents tailored to each client's business needs. Combines automation, data and agentic capabilities through workflows designed for Copilot Studio agent deployment. Each engagement is scoped to defined outcomes and operating models.

IMPLEMENT

Microsoft 365 Data Protection

An end-to-end, guided implementation that helps your clients identify, classify and protect data using Microsoft Purview Information Protection and Data Loss Prevention. Configures sensitivity labels, protection and DLP policies across Exchange, SharePoint, OneDrive and Teams. This creates a more secure foundation for Modern Work and Copilot adoption.

How It Works

MIS is built into the MIP Program. Here are three steps to move you from enrollment to delivery.

1. **Enroll in the MIP Program:** You'll complete the MIP Assessment, establish your AI maturity and start learning based on your recommended path.
2. **Identify the Opportunity:** Use the MIP Program Discover Play and the MIS Transformation Discovery Assessment Agent to surface your client's transformation opportunities.
3. **Co-Sell and Deliver:** Engage Pax8 Professional Services to co-sell and deliver through do-it-with-you or do-it-for-you support. *

Start Here

Getting started is simple:

- [Join the MIP Program](#), take the MIP assessment and complete the associated play(s). Some MIS services do not require this step and complete the associated play(s). Some MIS services do not require this step.
- Identify a candidate for opportunity in your existing client base.
- Engage Pax8 Professional Services to scope and deliver your first MIS engagement.

This Is Your Move

SMBs are buying AI transformation now. Pax8 Managed Intelligence Services turns that demand into revenue you can recognize today.

Visit the Pax8 Agent Store to find more details and take your next step with Managed Intelligence Services.

*Co-sell and do-it-with-you support are available on Workflow Automation, Agent Builds and Microsoft 365 Data Protection. The Copilot Readiness Assessment and Transformation Discovery Assessment Agent are sold by the partner and delivered on a do-it-for-you basis.

¹ Source: Pax8 Pulse SMB Technology Report, March 2026. Based on a survey of 400 U.S. small and midsize business leaders.