Bridge to Cloud 3 (BTC3) Promo

What is Bridge to Cloud 3?

The solution to help your customers move from legacy ERP to Dynamics 365 Business Central and keep costs predictable during migration.

Why This Matters

Legacy systems are not AI-ready. These legacy on-premises ERPs are reaching end-of-life as extended support comes to an end. This promo offers significant savings to help SMBs migrate to the cloud smoothly without disrupting business.

If your customers are still using Great Plains (GP), NAV/Navision, Solomon (SL), C5, AX or Business Central on-prem, they are missing out on modern capabilities including:

- AI-powered reporting and automation
- Built-in Copilot assistance
- Always up-to-date security
- Modern cloud integrations
- Reduced hardware and maintenance costs

With Bridge to Cloud 3, customers simply shift their annual Enhancement Plan (EP) amount into cloud licensing on NCE.

- Minimum CSP value equal to their annual EP cost
- Cloud licenses receive a 30% discount for 3 years
- Fixed 3-year NCE term (non-cancellable, standard NCE rules apply)
- Get dual access rights during migration
- Customers can keep using their on-prem system while deploying cloud

Who's Eligible?

A customer is typically eligible if they:

- Purchased their on-prem system before September 1, 2024
- Have an active Enhancement Plan (EP)
- Are migrating from Dynamics GP, NAV, SL, C5, AX or BC on-prem
- Are moving to Business Central Cloud or other qualifying Dynamics 365 online offers (see full policy for product mapping linked further below)

Ask Your Customer:

1. Are you still on GP, NAV, SL, C5, AX or BC on-prem?
2. Are you still paying for an Enhancement Plan?
3. Do you want cloud access for the same annual cost?

Reach Out to Your Pax8 Account Team

Your Pax8 account team will:

- Validate your customer's eligibility
- Help calculate the minimum CSP value
- Guide you through promotion setup in NCE
- Help you with the right resources for a successful deployment

Prepare for Your Call with the Pax8 Team:

- Is your customer current on their Enhancement Plan?
- What is their annual Enhancement Plan amount?
- How many concurrent users do they pay for on the on-prem software?
- How many named users do they really need on the cloud?
- What is their Customer Source Account Number?
- What is their Tenant ID?

Want the Full Details?

You can access the complete BTC3 policy and FAQ here

Schedule a call